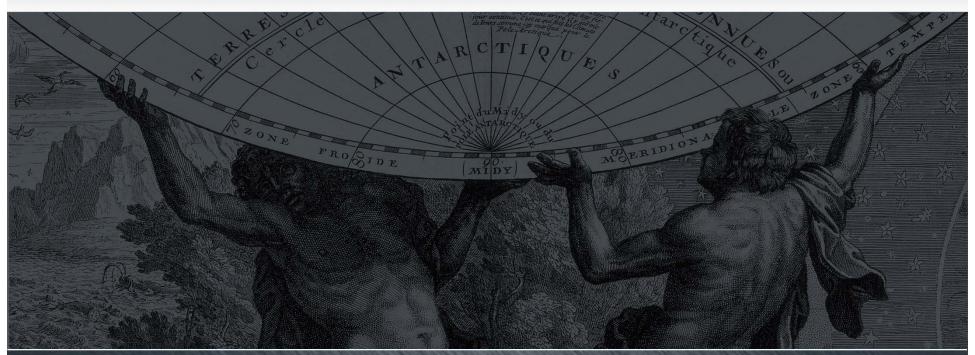




Partnership RINA e CSM







Partnership RINA e CSM

Acquisito dal RINA il 50,5% di CSM

Ampliamento competenze specialistiche e presenza nei mercati internazionali settori energy, oil & gas

Tra i principali azionisti:

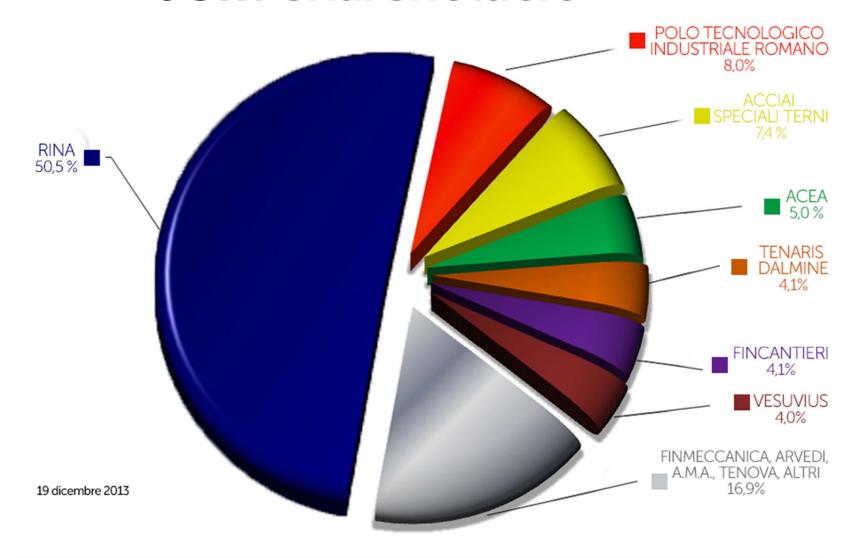
Per il settore siderurgico: Acciai Speciali Terni, Tenaris Dalmine, Gruppo Arved Gruppo Tenova

Per altri settori industriali: Finmeccanica, Fincantieri, Saipem, Vesuvius.





CSM Shareholders



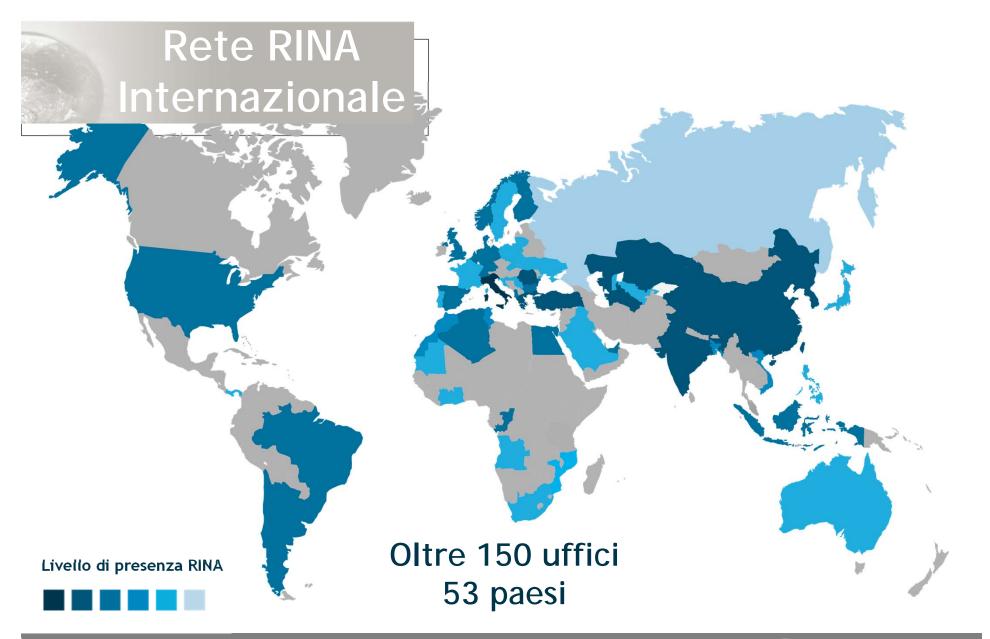




I servizi RINA per fatturato

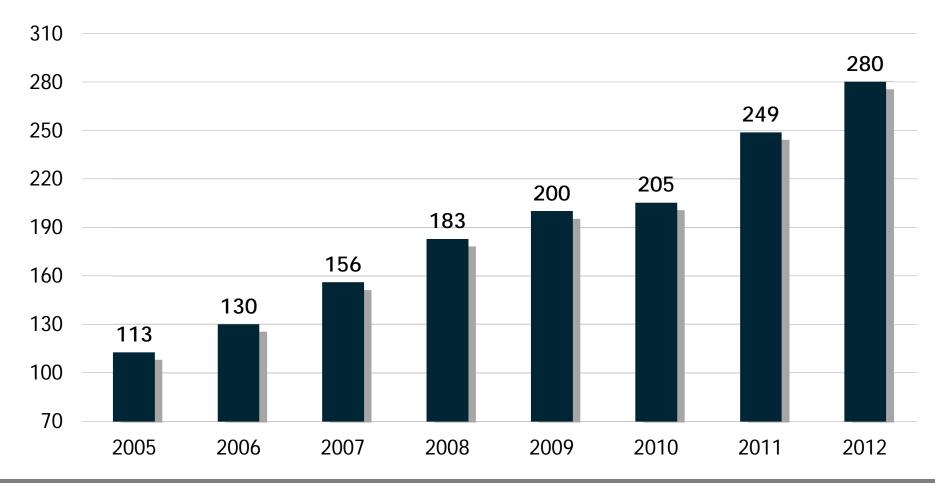
Test Inspection Certification Engineering Consulenza d'Ingegneria Classificazione **Certificazione Project Management** Collaudi Siting Ispezioni Progettazione **Formazione**







Fatturato (milioni di euro)

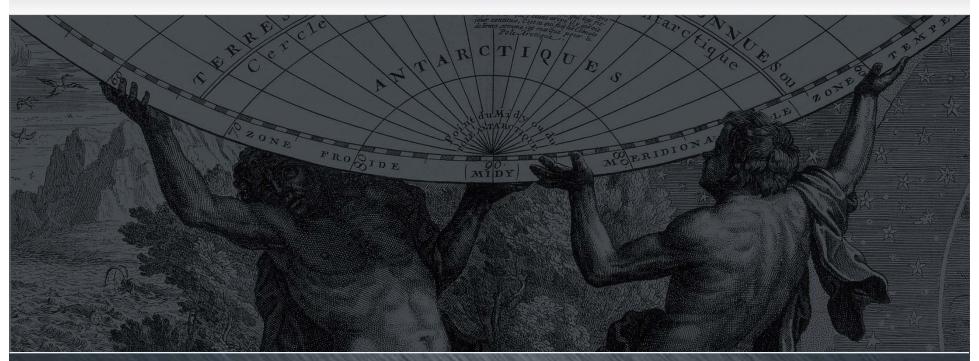








CSMBoundless Innovation





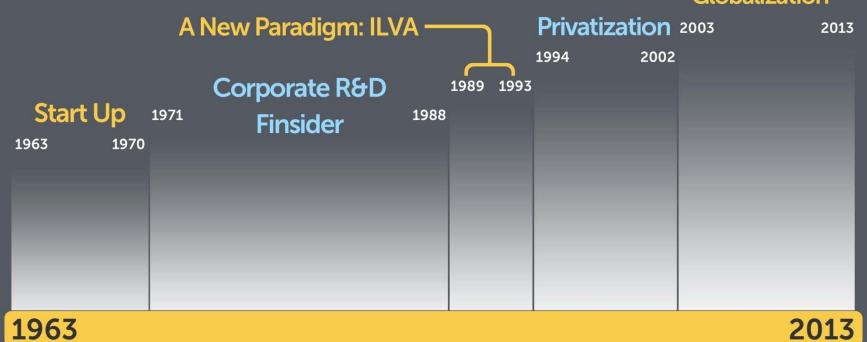






Stages in our 50-year history









CSM AT A GLANCE

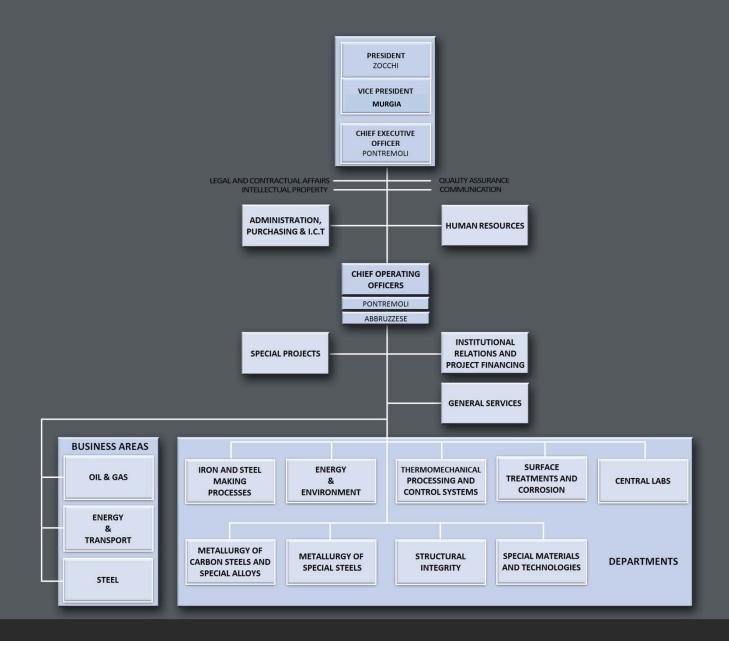
CSM is a private, global market oriented RTO (Research Technology Organization) aiming at converting research and technological achievements into industrial applications

- RINA and 19 qualified Shareholders operating in complementary sectors in domestic and international markets (Tenaris, Acciai Speciali Terni, Arvedi, Tenova, Vesuvius, Finmeccanica, Fincantieri, Polo Tecnologico Romano, ACEA, AMA, etc.)
- TURNOVER (2012): 31 M€
- EBITDA (2012): 3.9 M€
- WORKFORCE: 300 employees (68% with University Degree)
- POLICENTRIC STRUCTURE: Headquarters in Rome, 5 sites in Italy
- PATENT PORTFOLIO:200 patents in Italy and abroad



CentroSviluppoMateriali.com

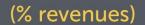


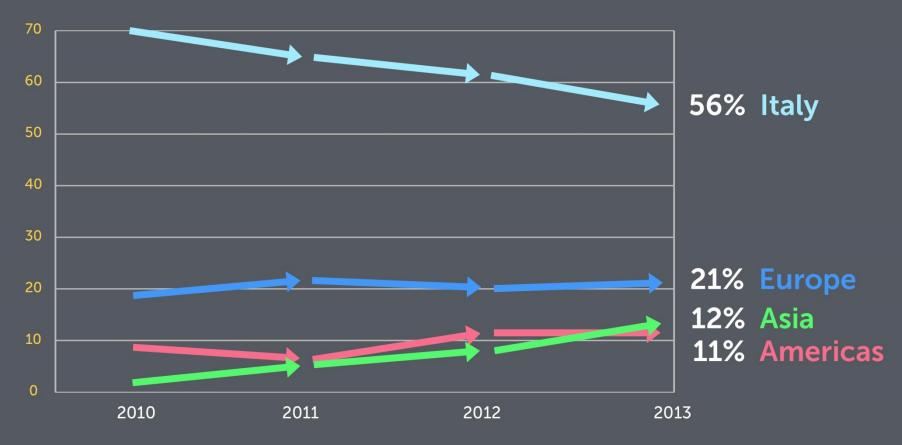






REVENUES BY GEOGRAPHICAL AREA

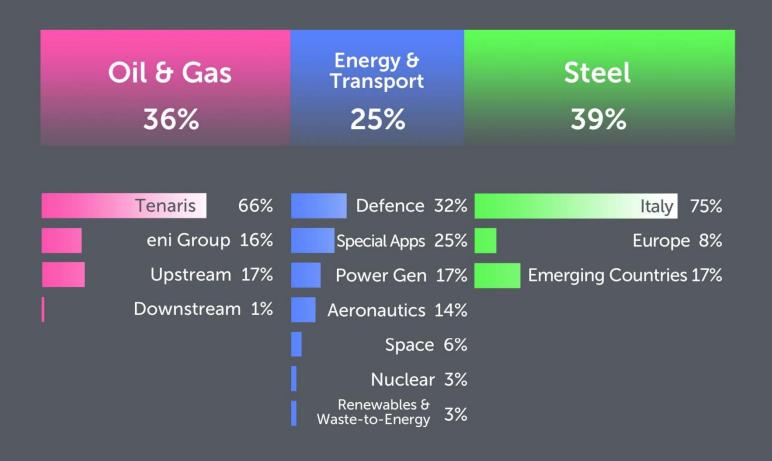








2012 MARKET & CUSTOMER PORTFOLIO



Business Sectors



Oil & Gas

Energy

Aerospace and Defence

Trasportation

Waste Valorization









Special projects for the environment

Oil & Gas

Energy & **Transport**

Steel

Environment & Sustainability

Solutions







Pyrogasification for Hot Corrosion Waste to Energy prevention





Low emission Flameless Burners





PRINCIPAL CLIENTS

AMERICAS	EUROPE	ITALY	ASIA
ARCELOR-ACESITA BAKER CBMM CHEVRON CONOCO EXXON NUCOR TENARIS CONFAB TENARIS CONNECTI TENARIS HYDRILL TENARIS SIDERCA TENARIS TAMSA TERNIUM TRANSCANADA	APERAM ARCELOR MITTAL BP DNV DONG ENERGY DUFERCO E.ON EPRG IONS FLUXYS HITACHI POWER EUROPE METINVEST SALZGITTER MANNESSMANN SHELL STATOIL TATA STEEL TENARIS SILCOTUB TOTAL TUBACEX VGB VOESTALPINE YARA	EMA ANSALDO BREDA ANSALDO ENERGIA ANSALDO NUCLEARE ARCHIMEDE SOLAR ENERGY ASO AVIO COGNE ACCIAI SPECIALI CONAI DANIELI ENEA ENEL ENI FERALPI INAIL LUCCHINI MARCEGAGLIA MICROCAST NUOVO PIGNONE (GE-OIL& ORI MARTIN PAULWURTH SAIPEM SIEMENS-VAI SNAM rete gas SYNDIAL TENARIS DALMINE TETRAPACK THALES ALENIA SPACE VALBRUNA	BHEL ERDEMIR ESSAR HANDAN HITACHI Nippon Steel SUMITOMO POSCO SAIL SIEMENS-VAI



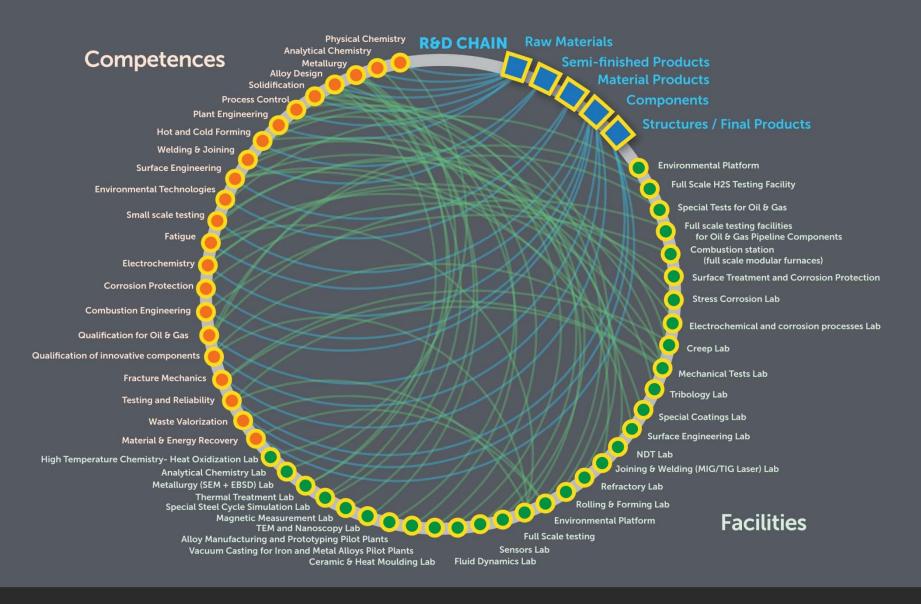


Basic Approach: Covering the Whole Innovation Chain





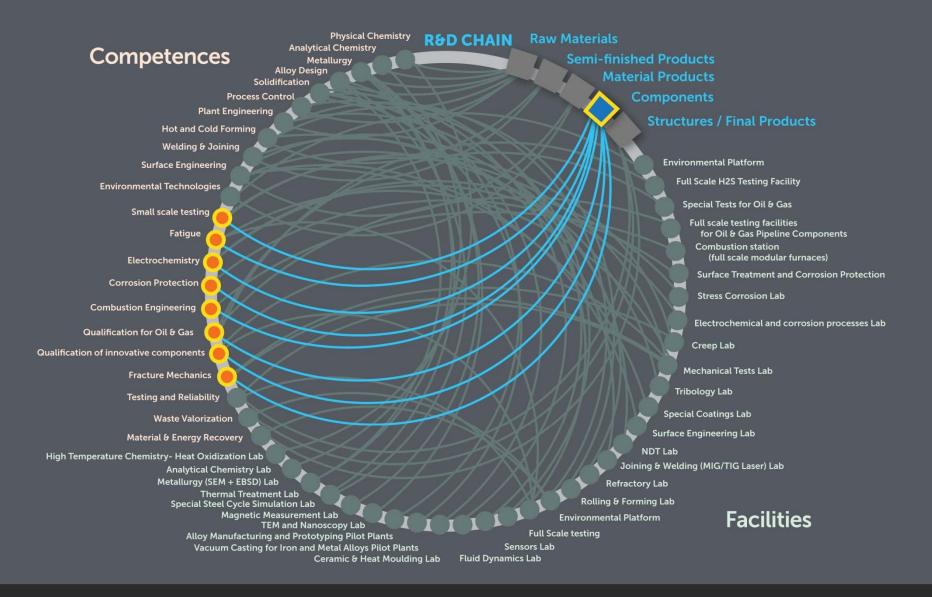
ALONG THE INNOVATION CHAIN







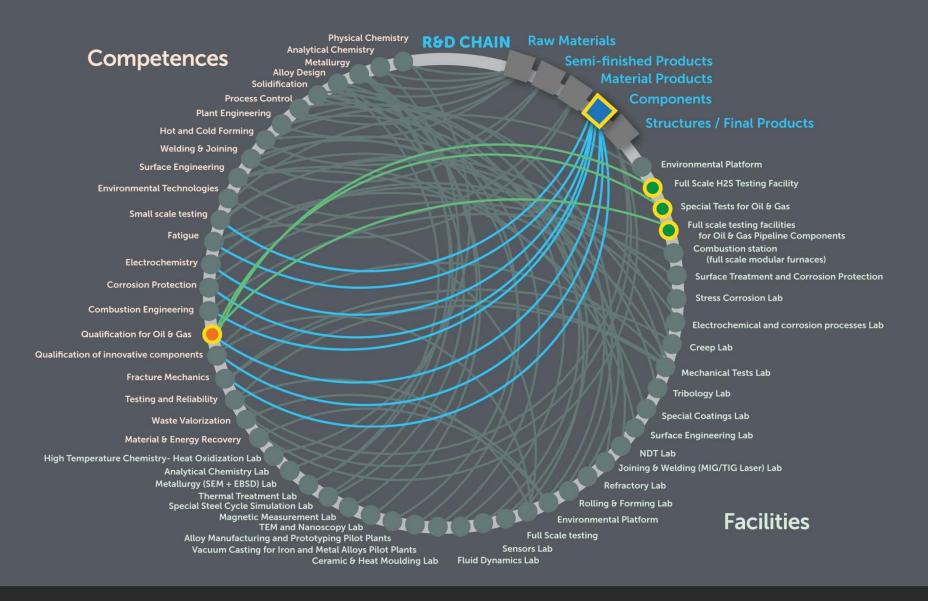
ALONG THE INNOVATION CHAIN







ALONG THE INNOVATION CHAIN





Competences and CSM know how

1/2

Production of steels and alloys and related processing technologies

Physical metallurgy (steels and special alloys)

Surface engineering and coating technologies

Steels, special alloys and ceramics for high temperature components

Advanced forging technologies: fusion, casting, rolling and moulding





Competences and CSM know how

2/2

Structural integrity and reliability of components and systems under critical operating conditions

Traditional and innovative joining technologies

Process simulation, automation and control

Combustion technologies

Environmental technologies for the industrial assessment of by-product and energy recovery





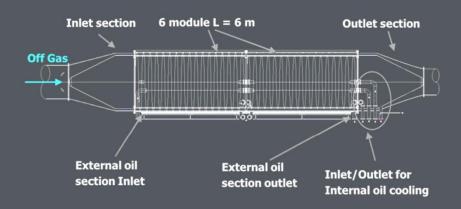




Material manufacturing processes

Liquid/solid cycles.
Hot/cold transformation processes. Finishing.
Process/automation control systems.
Design of innovative components.

Super-cooler



Innovative counter current gas diathermic oil heat exchanger:

- recovery of heat from off-gas with high content of dust in the temperature range 600-200°C
- fast-cooling rate (≥300°C/s)

Replacement of quenching tower in gas treatment plant:

- energy recovery from off-gas with low dioxin emission both in fume (<0.1 ng ITEQ/Nm3) and in the dust
- water saving

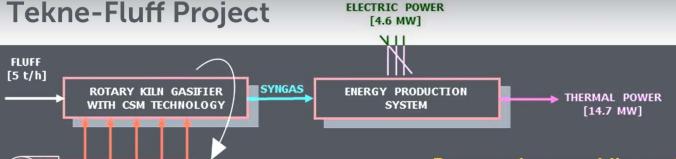




Recovery processes/technologies and valorization of by-products

Including hazardous waste from the production cycle.

Tailor-made processes/technologies up to pilot plant scale.



Advanced gasification technology with high energy efficiency and low environmental impact for production of electric and thermal energy from fluff

Air + 0₂

Patented rotary kiln gasification technology

validated by on purpose developed 100 kg/h pilot plant and experimental campaigns

Basic design & economic analysis for a 40.000 t/y industrial plant

Based on scaling up of pilot plant data integrated by commercial survey





New products Product quality improvement

C-Mn and micro-alloyed steels, special steels, super alloys, lightweight Al/Ti alloys, inter-metallic products — from alloy design to industrialization/qualification Innovation in metallurgical design and production process.

Ceramic Mould Project for turbine blades



This project has allowed us to:

- Quantitative assessment of the segregation phenomena during the ceramic shell forming
- Improved control and optimization of the ceramic shell forming process
- Rapid implementation in production of the outcomes

The benefit was a substantial reduction in the percentage of production waste due to inclusion content control





Surfaces engineering

Hot dip and electrolytic coatings, dry coatings by physical and chemical deposition, ceramics.

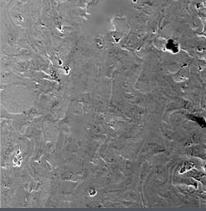
Functional coating of ligth alloy kinematic couples



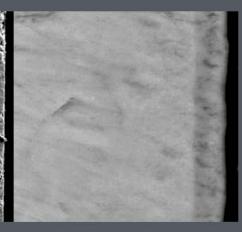
The technical problem: excessive wear of the gear.



Design of duplex coating solutions, process optimisation and testing



Plasma spray of Ti-TiN on the titanium substrate



Top layer: TiN by PVD technology

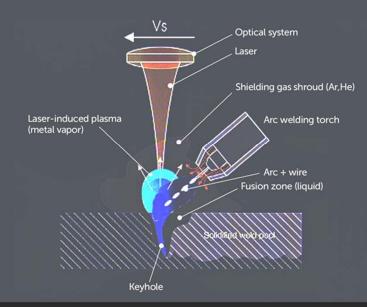




Product-to-component transformation processes/technologies

Welding/joining, hot/cold forming, cold drawing.

Laser hybrid welding



Nd: YAG fiber laser

- high welding speed
- low heat input
- deep, narrow weld
- low distortions



- Increased gap bridging
- Increased welding speed
- Reduced residual stresses and distortions
- Less severe thermal cycles

Arc (GMAW)

- low cost conventional source
- filler material fusion good gap tolerance metallurgical flexibility



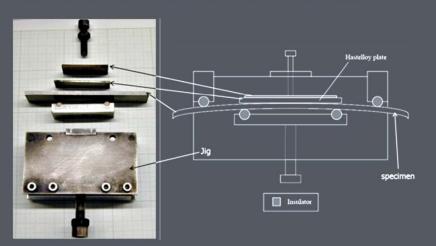


In service performance of structural components

Small and full scale corrosion testing, creep and creep-fatigue testing, provisional modeling.

HTHP Stress Corrosion Cracking

Aim of the project: Qualification of corrosion resistant alloys (CRAs) for use in Oil & Gas production by an innovative accelerated testing procedure (Crevice Four Point Bend Test)



Test conditions:

- T = 205 °C
- Partial pressure CO2 = 3.5 MPa
- Partial pressure H2S = 3.5 MPa
- Concentration [Cl-] = 180000 mg/l
- Stress level = 100% of Actual Yield Strength

Results: reliable ranking of Ni alloys in much shorter testing time (90 days) compared to standard techniques (one year)

Poor crevice performance for 36% Ni alloy revealed by the new procedure





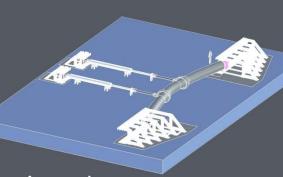
Structural reliability for risk analysis

Quantitative modeling of the damaging mechanisms and residual life prediction by fit-for-purpose small and full scale testing.

Strain-based Design: Buckling Assessment



Problem: Onshore pipeline through harsh areas subjected to ground movement (landslide, subsidence, earthquake, etc)



Approach:

- Innovative modelling of material plasticity and anisotropy
- Non-conventional lab test and non-linear FEA
- Full-scale bending test on pressurized pipe up to 56" OD



Results

- Advanced pipeline application promoted by filling technology gaps
- Database for safe and reliable "in the trench" applications
- Sound assessment of buckling and post-buckling behaviour
- Predictive numerical models for strain based design





Qualification of critical components

Premium threaded connections for OCTG and risers, critical structural components, multi-material components.

Fatigue resistant Premium Connection

Problem:

- Riser lines are exposed to severe cyclic loading (wave loading, Vortex Induced Vibrations etc.)
- Threaded connections were not designed for fatigue resistance



Results:

Very high fatigue resistant Premium Connection now available on the market (Tenaris)

Approach:

- Numerical simulation of the effect of cyclic loading to the thread
- Optimization of the geometry for different concepts of threads
- Full scale fatigue validation of performance of the best-in-class solutions

















CSM in the EU R&D Scenario

FRAC FP7

Leading position in RFCS (30 running projects)
Increasing presence in FP7 (8 running projects)

European R&D policies

Active contribution to European R&D policies at European level (presence in EU Commission Groups, Eurofer, EARTO, EDA, etc.)

European Platforms

High profile role in several European Technological Platforms, especially ESTEP (Steel) and EuMaT (Advanced Materials)

Horizon 2020 Initiatives

Horizon 2020 Initiatives. Involved in SPIRE, EMIRI, A4M (Alliance for Materials), KIC (Key Innnovative Community on Raw Materials)

RIES

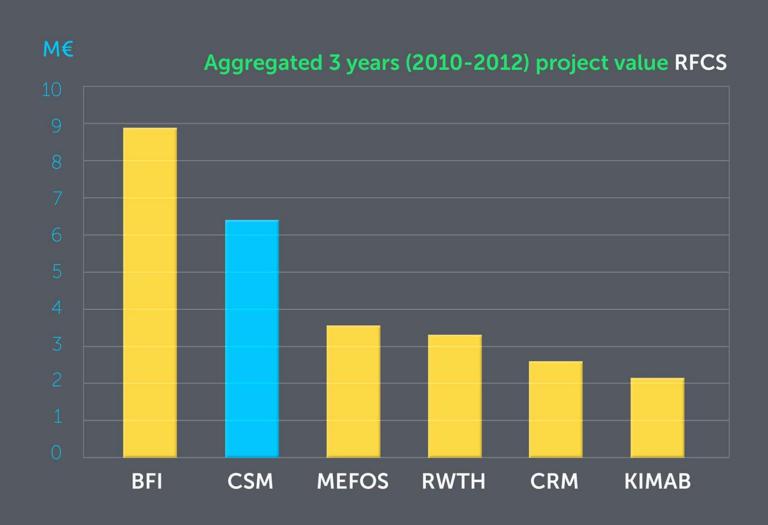
CSM is a founding partners of RIES

(Research Initiative European Steel) an alliance of major RTO's for Steel (BFI - Germany, CRM Group - Belgium, MEFOS - Sweden, CSM)





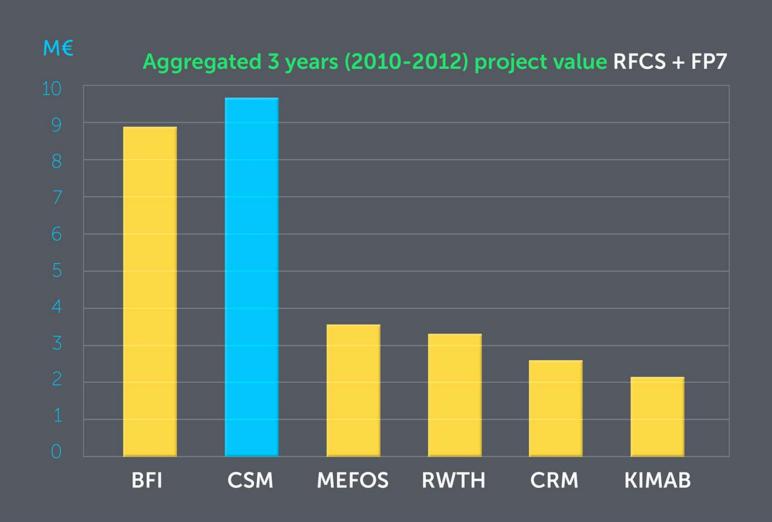
Main european RTO's in steel R&D







Main european RTO's in steel R&D







CSM 50 YEARS OF BOUNDLESS INNOVATION

50th Anniversary Centro Sviluppo Materiali Rome 24th September 2013